

# MOTIVATION AND DECISION MAKING IN AGING

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MOTIVATED COGNITION  
& AGING BRAIN LAB



# A THEORY OF MOTIVATIONAL DECLINE



Older adults learn slowly  
and lack present bias due  
to loss of dopamine

Kendra Seaman, "Achieving and Sustaining Behavior Change to Benefit Older Adults" Dec 6-7, 2018

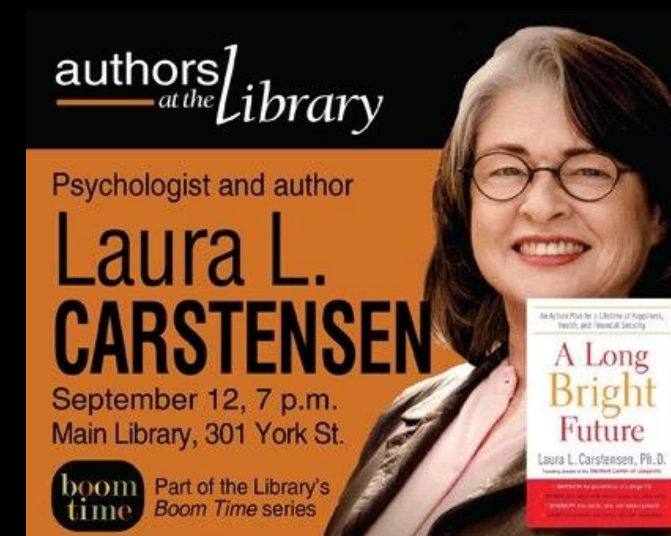
But is this a valid and generalizable theory?

# GOALS SHIFT WITH AGE

Time horizons influence goals

- Goals change motivation

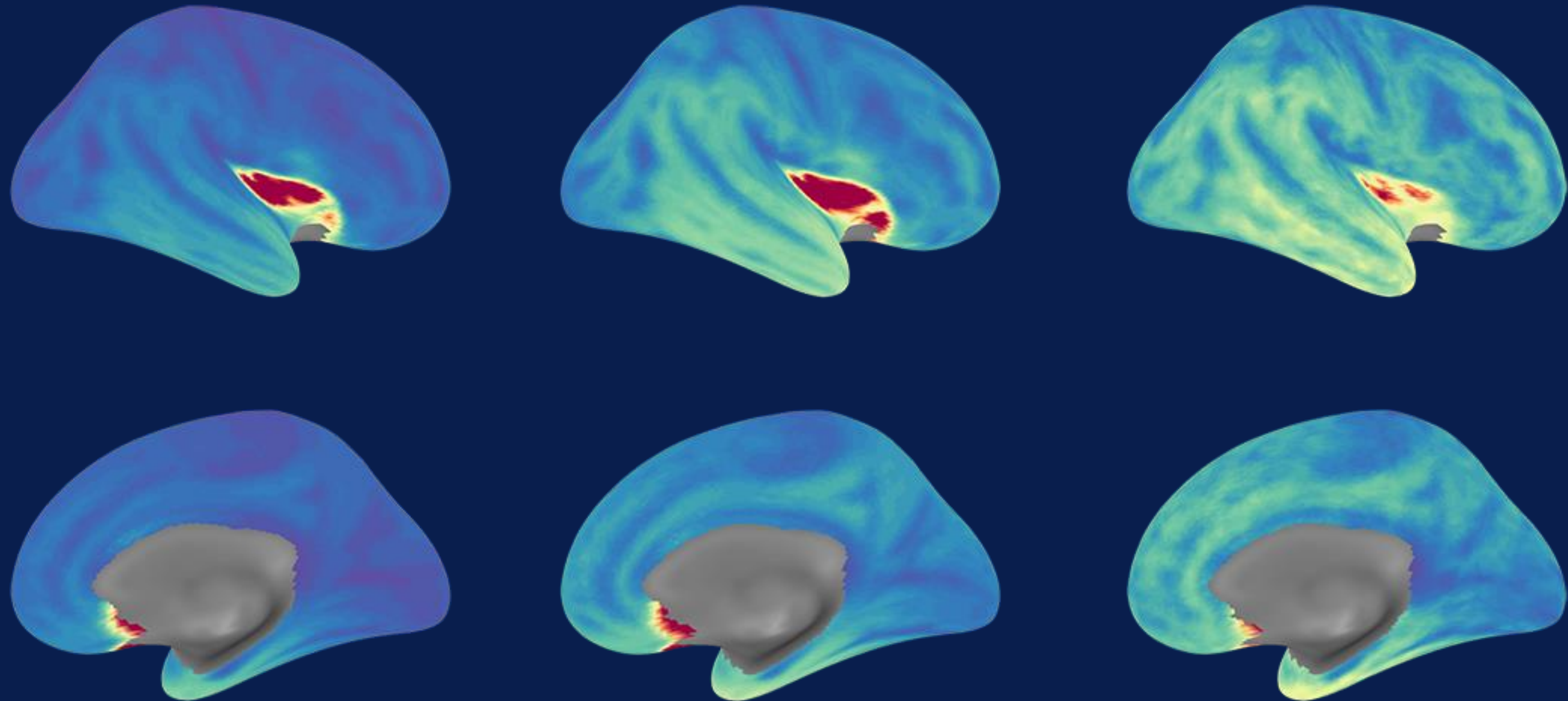
Which do you prefer?



Fredrickson & Carstensen 1990, *Psychology and Aging*  
Carstensen & Fredrickson 1998, *Health Psychology*  
Fung, Carstensen, Lutz 1999, *Psychology and Aging*

**Hypothesis:** Age effects on behavior and frontostriatal function will depend on goal-relevance of rewards

# DOES DOPAMINE FUNCTION CHANGE WITH AGE?



Can we generalize across all brain regions?

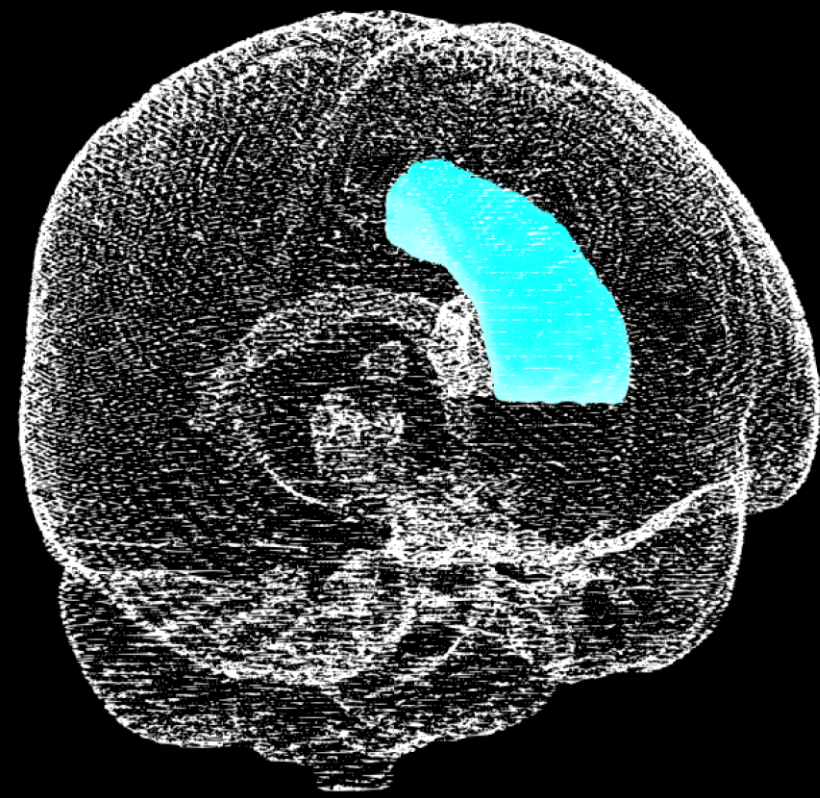
# STUDY 1: DOPAMINE FUNCTION ACROSS ADULTHOOD

## Study Design

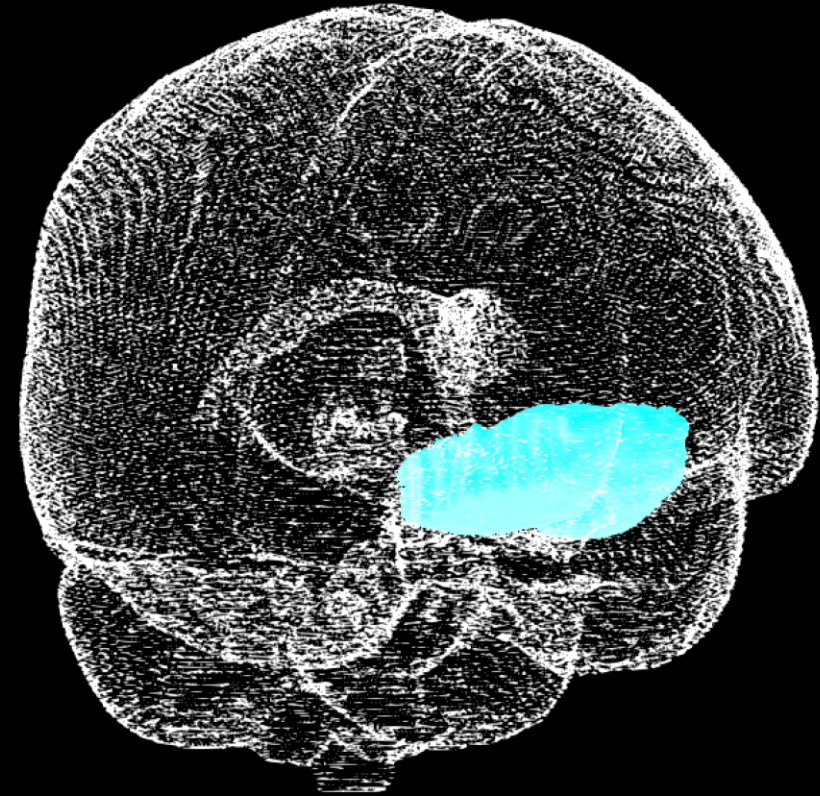
- 132 adults ages 22–83 (53% Female) from the Nashville community
- PET imaging with the [18F]fallypride to estimate **dopamine receptors** across various cortical and subcortical brain regions



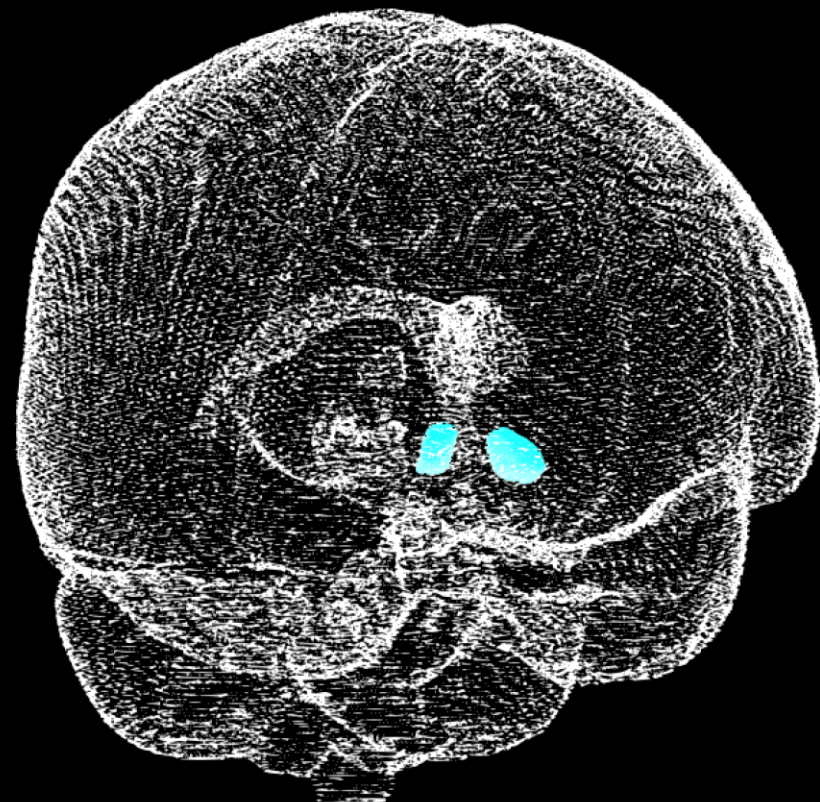
Anterior cingulate gyrus



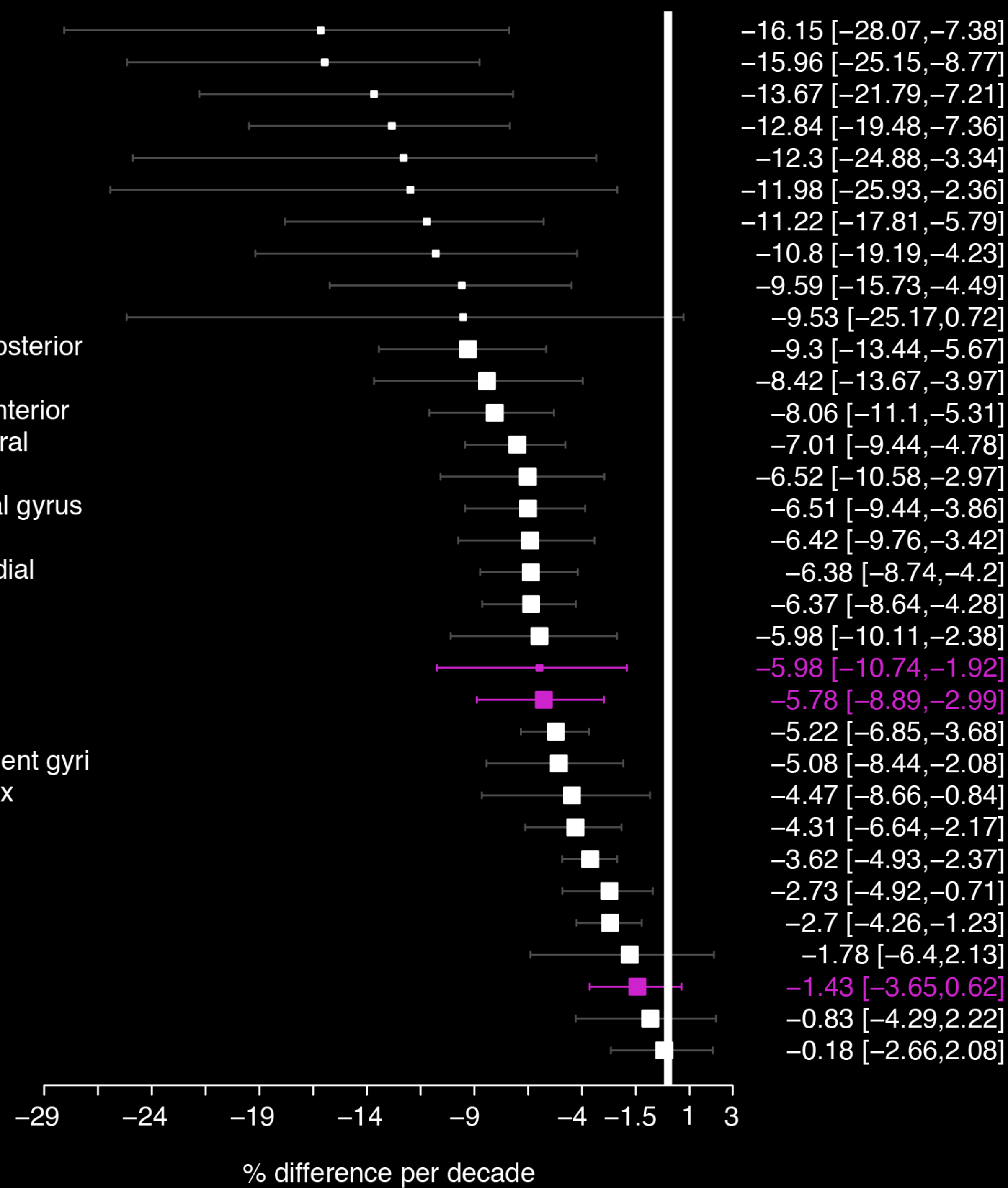
Medial orbital gyrus



Ventral striatum

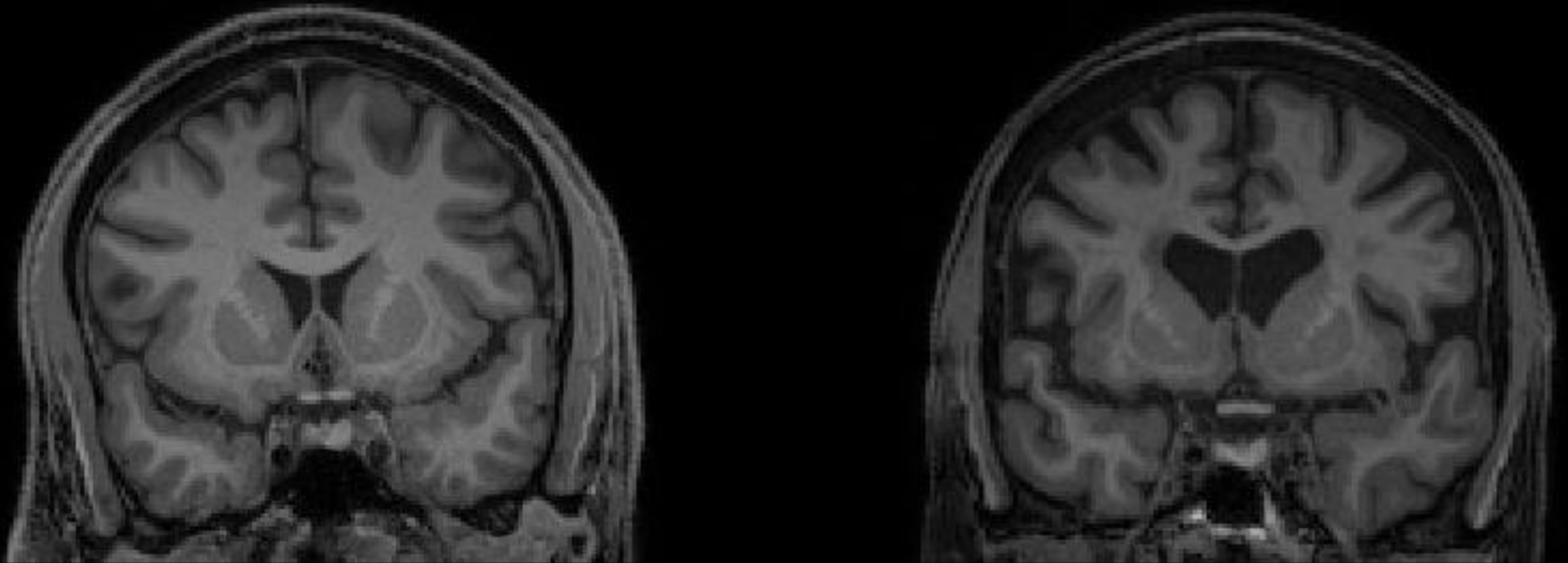


- Postcentral gyrus
- Middle frontal gyrus
- Lateral orbital gyrus
- Inferior frontal gyrus
- Gyrus cinguli, posterior
- Superior parietal gyrus
- Anterior orbital gyrus
- Inferiolateral parietal
- Superior frontal gyrus
- Precentral gyrus
- Superior temporal gyrus, posterior
- Subgenual frontal cortex
- Superior temporal gyrus, anterior
- Anterior temporal lobe, lateral
- Posterior temporal lobe
- Middle and inferior temporal gyrus
- Straight gyrus
- Anterior temporal lobe, medial
- Insula
- Posterior orbital gyrus
- Cingulate gyrus, anterior
- Medial orbital gyrus
- Caudate nucleus
- Parahippocampal and ambient gyri
- Pre-subgenual frontal cortex
- Fusiform gyrus
- Putamen
- Amygdala
- Thalamus
- Subcallosal area
- Ventral striatum
- Hippocampus
- Pallidum



Seaman, et al., under review

# DOES VALUE REPRESENTATION CHANGE WITH AGE?



Can we generalize across domains?

Kendra Seaman, "Achieving and Sustaining Behavior Change to Benefit Older Adults" Dec 6-7, 2018

# STUDY 2: VALUE REPRESENTATION ACROSS ADULTHOOD

## Study Design

- 75 adults ages 22–83 (56% Female) from the Nashville community
- fMRI of **effort, probability, and time discounting** in financial domain



# SIMILAR REPRESENTATION OF SUBJECTIVE VALUE ACROSS COSTS AND ADULTHOOD



Effort

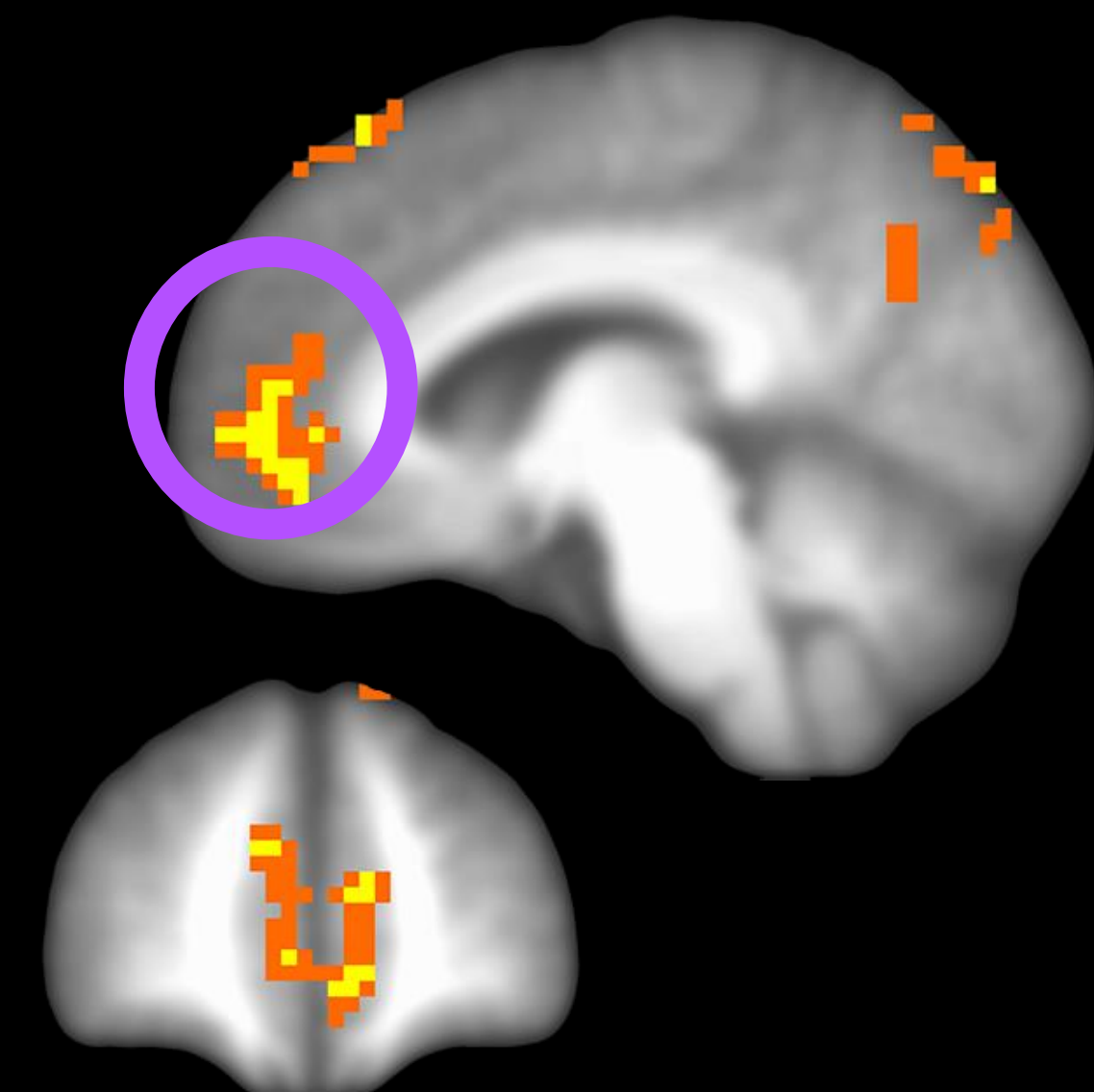
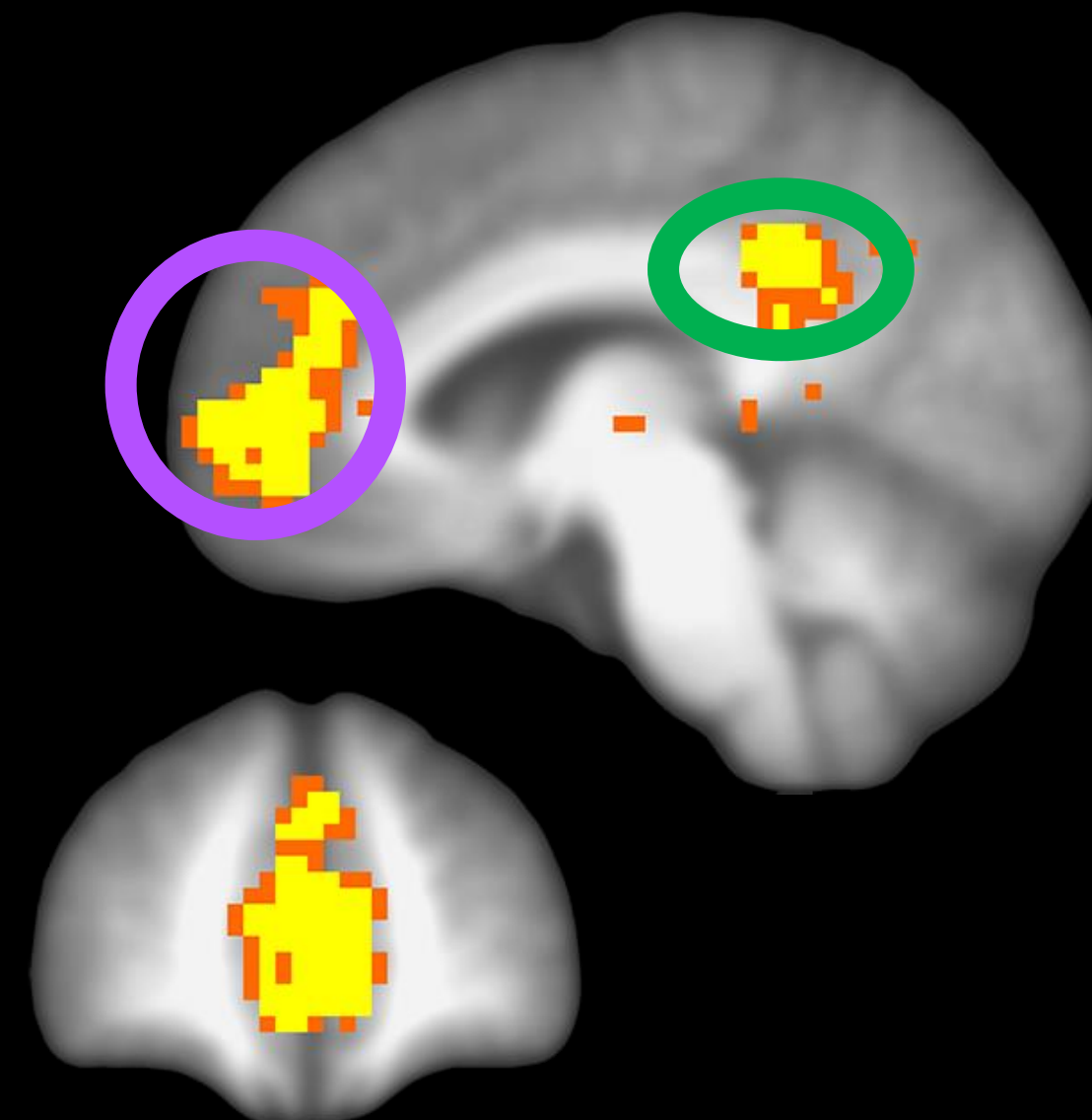
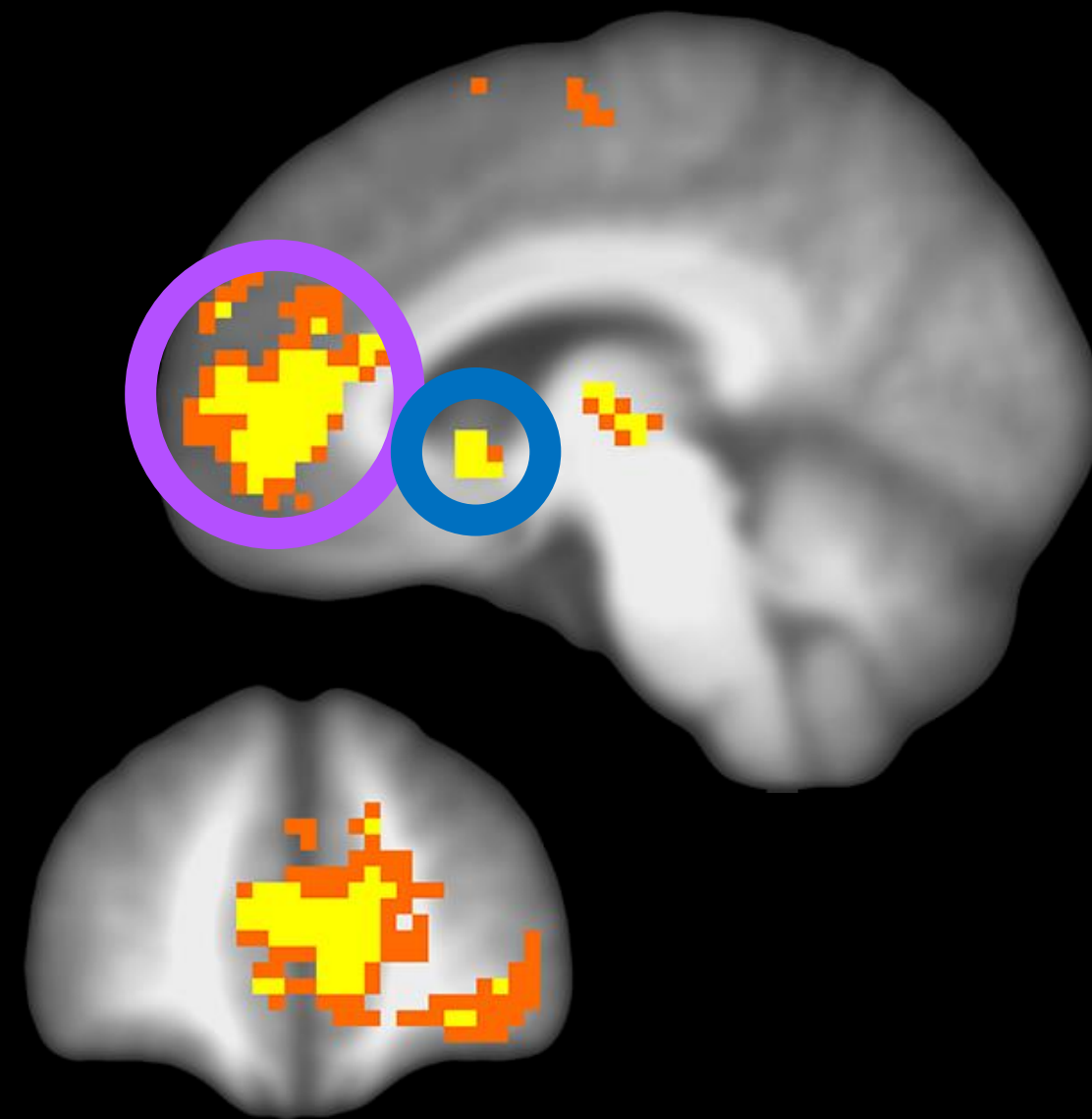


Probability



Time

MPFC  
VS  
PCC



# DOES TIME PREFERENCE CHANGE WITH AGE?



Can we generalize across domains?

Kendra Seaman, "Achieving and Sustaining Behavior Change to Benefit Older Adults" Dec 6-7, 2018

# STUDY 3: TIME PREFERENCE ACROSS DOMAINS

## Study design

- 92 adults ages 22–83 (60% female) from the Nashville community
- Behavioral decision battery
  - **Time**, probability, and physical effort **discounting** in **financial, social, and health domains** (3x3 within)



# OLDER ADULTS WANT SOCIAL & HEALTH REWARDS NOW



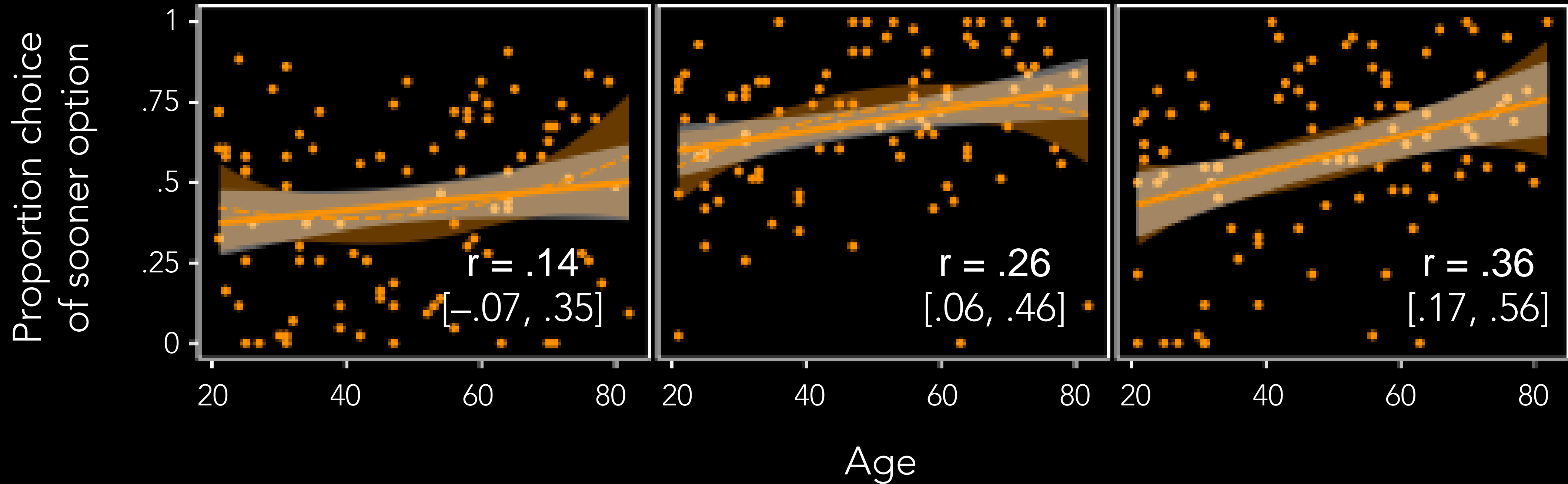
Financial



Social



Health



# SUMMARY

## Study 1: Dopamine function across adulthood

- Relative preservation of dopamine receptors in motivational brain regions across adulthood

## Study 2: Value representations across adulthood

- Similar brain regions represent value across adulthood

## Study 3: Time preference across domains

- Increased discounting with age for social and health-related rewards

# CAN WE MOTIVATE PEOPLE TO BE MORE PHYSICALLY ACTIVE?



Several studies in development

Kendra Seaman, "Achieving and Sustaining Behavior Change to Benefit Older Adults" Dec 6-7, 2018

# MOTIVATING PHYSICAL ACTIVITY

- Sensitivity of brain motivational systems to social and non-social motivational messages (fMRI)
- Real-world activity tracking (FitBit)
- Physical activity promotion messaging (Text messages)





Nick Brooks



Teresa Karrer



Linh Dang



Jaime Castellon



Scott Perkins



Ming Hsu



David Zald

Value representations across adulthood



Chris Smith



Eric Juarez



Linh Dang



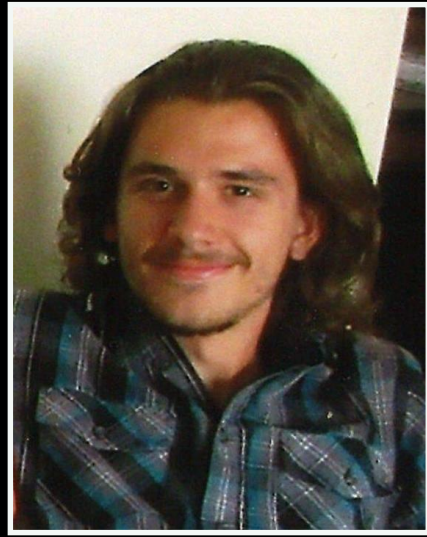
Jaime Castellon



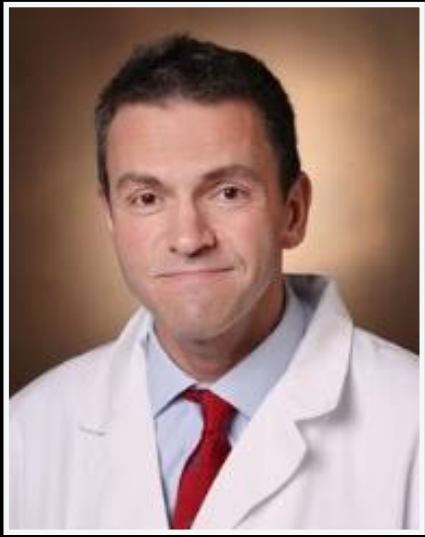
Leah Burgess



Danica San Juan



Paul Kundzicz



Ronald Cowan



David Zald

Dopamine function across adulthood



Greg Samanez-Larkin



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R01-AG044838  
T32-AG000029

Kendra Seaman, "Achieving and Sustaining Behavior Change to Benefit Older Adults" Dec 6-7, 2018

Time preferences across domains



Marissa Gorlick



Kruti Vekaria



Ming Hsu



David Zald